

2021 Scotch[®] Painter's Tapes Promotional Program

2021 Value Add Q1 Display Offering



Display	SAP ID #	3M ID	Consumer UPC	Billing UPC	Shipper UPC	Input SKUs	Availability Date
ScotchBlue™ Original Painter's Tape Display, 2090-36NB4-P-D, Buy 3 Get 1 Free	7100209064	70-0091-1490-4	006-38060-65361-6	006-38060-65361-6	000-76308-91099-0	2090 36mm Buy 3 Get 1 Free pack, 18 packs/display	2021 Q1 ONLY

Note: This display will only be available in Q1 of 2021 while supplies last.

Please check with CSR for availability



2021 Value Add Q1 Open Stock Offering



Display	SAP ID #	3M ID	Consumer UPC	Billing UPC	Shipper UPC	Input SKUs	Availability Date
ScotchBlue™ Original Painter's Tape, 2090-36NC4-P, Buy 3 Get 1 Free	7100207661	70-0091-1481-3	006-38060- 65361-6	006-38060- 65361-6	506-38060- 65361-1	2090 36mm Buy 3 Get 1 Free pack, 6 packs/Case	2021 Q1 ONLY

Note: Open stock will only be available in Q1 of 2021 while supplies last.

Please check with CSR for availability



2021 Value Add Q2 Display Offering



Display	SAP ID #	3M ID	Consumer UPC	Billing UPC	Shipper UPC	Input SKUs	Availability Date
ScotchBlue™ Original Painter's Tape Display, 2090-36NB-XLPD, 20% Bonus Length	7100208983	70-0091-1492-0	000-51115-03682-8	000-51115-03682-8	006-38060-65445-0	2090 36mm 20% Bonus Length, 72 rolls	2021 Q2 ONLY

Note: This display will only be available in Q2 of 2021 while supplies last

Note: Please provide forecast by February 15th.



2021 Value Add Q2 Open Stock Offering



Display	SAP ID #	3M ID	Consumer UPC	Billing UPC	Shipper UPC	Input SKUs	Availability Date
ScotchBlue™ Original Painter's Tape Display, 2090-36NC-XLP, 20% Bonus Length	7100205575	70-0091-1407-8	000-51115-03682-8	000-51115-03682-8	006-38060-16499-0	2090 36mm 20% Bonus Length, 24 rolls/case	2021 Q2 ONLY

Note: Open stock will only be available in Q2 of 2021 while supplies last.

Note: Please provide your forecast by February 15, 2021.



2021 2Pk Open Stock – available 3/15/21



FPO

Description	Cat #	SAP ID #	3M ID	Consumer UPC	Billing UPC	Shipper UPC	Input – case pack
ScotchBlue™ Original Painter's Tape 2090 48mm 2-pack	2090-48TR2-P	7100246529	70-0091-2879-7	000-51141-36510-7	000-51141-36510-7	006-38060-92414-3	2090 48mm 2-pack, 12 per case

Note:

- Open stock will be offered year round
- Forecast required



2021 Pallet Promotion

- 1 pallet large buy = 2% discount
- 3 pallet large buy = 5% discount
- 5 pallet large buy = 10% discount
- 20 pallet large buy = 15% discount
 - ❖ **Pallets of 2090 only can assort to reach the applicable discount**
 - ❖ **No additional discounts**
 - ❖ **CBG customers must purchase 40 pallets or full truckload to receive 15% off.**

2021 10% Off Promotion

- Two 60-day time periods

Qualifying pallet buy material numbers

Material Description	3M Catalog #	Case Pack	3M SAP material #	Legacy Stock #	Item UPC	Profit Center	Global Sales Code	Harmonized Tariff Code
Scotchblue Original PAINTER'S TAPE 0.70IN X 60YD	2090-18EC	32	7100187170	70009104277	00051115036804	2890	QSR	4811412100
Scotchblue Original PAINTER'S TAPE 0.70IN X 60YD	2090-18NC	48	7100185226	70009103162	00051115036804	2890	QSR	4811412100
Scotchblue Original PAINTER'S TAPE 0.94IN X 60YD	2090-24AP	36	7100185227	70009103188	00051115036811	2890	QSR	4811412100
Scotchblue Original PAINTER'S TAPE 0.94IN X 60YD	2090-24NC	36	7100185210	70009103147	00051115036811	2890	QSR	4811412100
Scotchblue Original PAINTER'S TAPE 0.94IN X 60YD	2090-24EC	24	7100186979	70009104038	00051115036811	2890	QSR	4811412100
Scotchblue Original PAINTERS TAPE 0.94INX60YD 6RLS/PK (contractor pack)	2090-24EP6	4 pks of 6 rolls	7100188447	70009105803	00051141318875	2890	QSR	4811412100
Scotchblue Original PAINTERS TAPE 0.94INX60YD 9RLS/PK (contractor pack)	2090-24AP9	4 pks of 9 rolls	7100185189	70009103154	00051115091711	2890	QSR	4811412100
Scotchblue Original PAINTER'S TAPE 1.41IN X 60YD	2090-36EC	16	7100187348	70009104574	00051115036828	2890	QSR	4811412100
Scotchblue Original PAINTER'S TAPE 1.41IN X 60YD	2090-36NC	24	7100185184	70009103121	00051115036828	2890	QSR	4811412100
Scotchblue Original PAINTER'S TAPE 1.41IN X 60YD	2090-36AP	24	7100186419	70009103212	00051115036828	2890	QSR	4811412100
Scotchblue Original PAINTERS TAPE 1.41INX60YD 4RLS/PK (contractor pack)	2090-36EP4	4 pks of 4 rolls	7100188444	70009105811	00051141318837	2890	QSR	4811412100
Scotchblue Original PAINTTAPE 1.41INX60YD 6RLS/PK (contractor pack)	2090-36AP6	4 pks of 6 rolls	7100185196	70009103139	00051115092213	2890	QSR	4811412100
Scotchblue Original PAINTER'S TAPE 1.88IN X 60YD	2090-48MP	24	7100186415	70009103204	00051115036835	2890	QSR	4811412100
Scotchblue Original PAINTER'S TAPE 1.88IN X 60YD	2090-48EC	12	7100186980	70009104061	00051115036835	2890	QSR	4811412100
Scotchblue Original PAINTER'S TAPE 1.88IN X 60YD	2090-48NC	18	7100185121	70009103113	00051115036835	2890	QSR	4811412100
Scotchblue Original PAINTERS TAPE 1.88INX60YD 3RLS/PK (contractor pack)	2090-48EP3	4 pks of 3 rolls	7100188352	70009105845	00051141318882	2890	QSR	4811412100
Scotchblue Original PAINTTAPE 1.88INX60YD 6RLS/PK (contractor pack)	2090-48TP6	4 pks of 6 rolls	7100185190	70009103170	00051115091681	2890	QSR	4811412100
Scotchblue Original PAINTER'S TAPE 2.83IN X 60YD	2090-72NC	12	7100185142	70009103105	00021200980312	2890	QSR	4811412100
Scotchblue Original PAINTERS TAPE 2.83"X60YDS	2090-72N	12	7100103341	70006958162	00021200980312	2890	QSR	4811412100

Communication of forecasts / demand plans critical.